

Steve Golis

Principal & Founder

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When you enjoy what you do, the rest comes easy.

Over his 42-year career, Steve Golis has amassed multifamily and commercial sales amounting to more than 14,000 units sold, with sales volume during the past decade alone exceeding more than \$1 billion. Since 1979, he has been involved in all aspects of marketing residential income and multi-family property on the Central Coast, wielding his extensive knowledge and skills honed over the years to connect investors with the most suitable property.

Widely considered the market leader in his specialty, Steve is regularly called on to present at local professional events as an expert in the apartment sector. He is also a contributing author for the UCSB Economic Forecast Project, the Greater Central California Coast Forecast Project and the California State Economic Project. The Santa Barbara Association of Realtors has honored Golis with the Jack Kelly Award for Most Challenging 1031 Exchange (2013, 2018), as well as the Howard C. Gates Achievement Award recognizing the stand-out sale of the year (2018), the first time a commercial broker has received the award.

As a long-time supporter of the community, Steve has been involved in a variety of philanthropic charities in the Central Coast, dedicating his personal time to notable causes as well as providing generous donations. Steve has been involved in multiple organizations, including Rancheros Visitadores, Santa Barbara Trail Riders and Old Spanish Days. He is a board member of the Community Housing Council and has been involved in a Community Housing Board for Low Income and Homeless for over 15 years. He has been serving on a board as an executive member for the Los Padres Council and Outdoor School, as well as an Executive Board member for the Santa Barbara Humane Society, just to name a few. In addition to these organizations and activities, Steve is in his 39th year of Karate and holds a 6th degree black belt making him a Rokudan!

NOTABLE SALES

Portfolio, Isla Vista (37 Properties): \$76,000,000
CBC Apartments, Isla Vista: \$47,000,000
801 Cliff Dr., Santa Barbara: \$33,500,000
109 Bath St. (Franciscan Inn), Santa Barbara, CA (53 Keys): \$22,000,000
4-Property Portfolio, Diplomat I-II-III & 375 Burton Mesa Blvd., Vandenberg Village: \$21,835,000
The Diplomat, Vandenberg Village: \$20,000,000
5-Property Portfolio, Isla Vista: \$18,750,000
64 Units, Isla Vista: \$17,575,000
334 Patterson Ave., Goleta: \$16,000,000
520-536 W. Carrillo St., Santa Barbara: \$14,875,000
6073 Woodland St., Ventura, CA (40 Units): \$14,675,000
6739 El Colegio Rd., Isla Vista: \$14,300,000
620 W. Gutierrez St., Santa Barbara: \$13,950,000
Vandenberg Garden Apartments: \$13,000,000
6711 El Colegio Rd., Isla Vista: \$12,800,000
3908 State St., Santa Barbara: \$12,700,000

1502 San Pascual St., Santa Barbara: \$12,500,000
Monte Vista I. 10965-10997 Del Norte St, Ventura: \$11,800,000
910 Camino Pescadero, Isla Vista: \$11,800,000
554 Coronel Pl., Santa Barbara: \$11,770,500
6587 Cervantes Rd. & 759 Embarcadero Del Mar, Isla Vista (22 Units): \$9,514,080
515 Red Rose Ln., Santa Barbara: \$8,970,000
117-135 E. Ortega, Santa Barbara (2 Office Bldgs & SFR): \$8,550,000
601-613 W. Ocean Ave.; 210-218 N. M St.; 723-725 N. 4th St., Lompoc: \$6,645,000
515 E. Arrellaga St., Santa Barbara (10 Units): \$6,595,000
28 W. Pedregosa, Santa Barbara (14 Units): \$6,450,000
146 Loureyro Rd., Montecito (5 Units): \$6,250,000
Portofino Apartment Homes 5001 C St., Oxnard: \$6,100,000
6625 Del Playa Dr., Isla Vista (3 Units): \$5,850,000
777-841 Boysen Ave., San Luis Obispo: \$5,800,000
Monte Vista II. 10990 Del Norte St, Ventura: \$5,300,000

6777 Del Playa Dr., Isla Vista: \$4,600,000
55 Ocean View Ave, Santa Barbara: \$4,275,000
47 Ocean View Ave., Santa Barbara: \$4,175,000
850 Camino Pescadero, Isla Vista (11 Units): \$3,925,000
37 Industrial Way, Buellton: \$3,900,000
215 W. Arrellaga St., Santa Barbara: \$3,700,000
1532 Anacapa St., Santa Barbara: \$3,250,000
1400 Edgewood Wy., Oxnard: \$3,100,000
5392-5400 Hollister, Goleta (6 Units + Retail Bldg): \$3,000,000
301-305 N. Signal St., Ojai: \$2,730,000
156 Olive St., Santa Barbara: \$2,625,000
232 W. Yanonali St., Santa Barbara: \$2,475,000
326 W. Victoria St., Santa Barbara, CA (4 Units): \$2,300,000
517 Chapala St., Santa Barbara: \$2,100,000
1821 De La Vina St., Santa Barbara: \$2,100,000
308 W. De la Guerra St., Santa Barbara, CA (4 Units): \$1,730,000
4385 Modoc Rd., Ventura: \$1,500,000

MEMBERSHIPS & ASSOCIATIONS

The Muscular Dystrophy Association
The Family Service Agency
The Santa Barbara Scholastic Foundation
American Heart and Lung Associations
Rancheros Visitadores
Santa Barbara Trail Riders
Community Housing Council, Board Member

Valley Penning Assn., Past President
UCSB Athletics
CASA
Boys & Girls Club
Provisors (provisors.com), Member
Domestic Violence Solutions for Santa Barbara County

Boy Scouts of America Los Padres Board
"Go Red For Women" American Heart Association, (AHA) Co-Chair for 2018/2019

EDUCATION

University of California, Santa Barbara, Business
Santa Barbara City College, Associate of Arts, Political Science