



205 E. Carrillo Street, Suite 100 | Santa Barbara, CA | 93101
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Paul Gamberdella
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Paul Gamberdella joined Radius Group in 2006, teaming up with Radius Co-Founder Bob Tuler to form the Tuler/Gamberdella Team. Previously Mr. Gamberdella was a Vice President with CB Richard Ellis Santa Barbara. Over the past 12 years Paul has been involved in commercial real estate sales and lease transactions valued at over \$552 million in total consideration. As a specialist in office, R&D, and industrial properties, Mr. Gamberdella has represented property owners and tenants in many of the largest commercial real estate deals on Santa Barbara County’s South Coast. Mr. Gamberdella’s client list includes DuPont Corporation, Nusil Technology, Veeco Instruments, Allergan, Federal Express, Openwave Systems, Toyon Research, Samy’s Camera and Santa Barbara Harley Davidson. In 2007, Paul received the Pacific Coast Business Times’ “40 under 40” award and was recognized in 2009 in their “Who’s Who In Commercial Real Estate.”

PERFORMANCE RECORD

Year	Square Feet	Sales/Leasing Volume
• 2009	365,000	\$ 52 Million
• 2008	370,000	\$ 58 Million
• 2007	645,000	\$111 Million
• 2006	763,000	\$143 Million
• 2005	272,000	\$ 35 Million
• 2004	256,000	\$ 29 Million

GAMBERDELLA RECENT HIGHLIGHT SALES:

- 1-71 S. Los Carneros, Goleta (208,200 SF): \$53 million (Largest Commercial Sale in County History)
- 6900 Devereux Way, Goleta (169,769 SF): \$27.5 million (Largest 2007 Commercial property sale on the South Coast)
- 820 State Street, Santa Barbara (64,979 SF) \$25.1 million (Largest office building sale in the history of downtown Santa Barbara)
- 6500 Hollister Avenue, Goleta (72,300 SF): \$23 million
- 6860-6868 Cortona Drive, Goleta (90,700 SF): \$13 million
- 104 W. Anapamu Street, Santa Barbara (40,300 SF): \$13.5 million
- 34 W. Victoria Street, Santa Barbara (20,900 SF)
- 6380 Via Real, Carpinteria (26 Acres): \$8.1 million



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GAMBERDELLA RECENT HIGHLIGHT LEASES:

- 6769-6775 Hollister Avenue, Goleta: 148,000 Square Feet of Office/R&D Space (DuPont Corporation) (Largest lease transaction in County History)
- 6303-6307 Carpinteria Avenue, Carpinteria: 88,200 Square Feet of Office Space (CKE Restaurants)
- 820 State Street, Santa Barbara: 65,000 Square Foot Multi-Tenant Office/Retail Building (Multiple Tenants)
- 1000 Cindy Lane, Carpinteria: 64,800 Square Foot R&D/Industrial Building (Nusil Technologies)
- 6155 Carpinteria Avenue, Carpinteria: 47,600 Square Foot Industrial Building (S&S Seeds)
- 6800 Cortona Drive, Goleta: 40,000 Square Foot Office/R&D (Toyon Research)
- 1 S. Carneros Road, Goleta: 39,000 Square Feet of Office Space (Allergan)
- 6775 Hollister Avenue, Goleta: 39,000 Square Feet of R&D Space (Safe Laboratories)
- 614 Chapala Street , Santa Barbara: 25,000 Square Feet of Retail Space (Samy's Camera)
- 928 State Street, Santa Barbara: 19,000 Square Feet of Retail Space (Apple Store)
- 6410 - 6460 Via Real, Carpinteria; 48,500 Square Feet of Office Space (Lynda.com)
- 6550 Hollister Avenue, Goleta; 39,875 Square Feet of Office Space

TULER/GAMBERDELLA TEAM PERFORMANCE RECORD

Year	Square Feet	Sales/Leasing Volume
• 2009	365,000	\$52 Million
• 2008	370,000	\$58 Million
• 2007	645,000	\$111 Million
• 2006	1,200,000	\$243 Million

OCCUPATIONAL HISTORY

CB RICHARD ELLIS, Santa Barbara, 1999 to 2006

- Vice President., Top Salesman in Santa Barbara Region 2001-2006

AVISTAR SYSTEMS, Palo Alto, 1996-1999

- Sales Executive

STANFORD UNIVERSITY MARKETING & CORPORATE SPONSORSHIP, Palo Alto, 1995-1997

- Sales Executive



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EDUCATION

UNIVERSITY OF SAN DIEGO, MBA 1994
CAL POLY SAN LUIS OBISPO, Bachelor of Arts, 1992

PROFESSIONAL AFFILIATIONS

SANTA BARBARA INDUSTRIAL ASSOCIATION, Board of Directors
STATE OF THE CITY CARPINTERIA, Speaker
UCSB ECONOMIC FORECAST, Project Contributor
SANTA BARBARA ASSOCIATION OF REALTORS ANNUAL REALTORS SEMINAR,
Speaker

COMMUNITY SERVICE

AMERICAN YOUTH SOCCER ORGANIZATION – Volunteer Coach
SANTA BARBARA ATHLETIC ROUNDTABLE – Board of Directors
GOLETA VALLEY BOYS AND GIRLS CLUB – Volunteer Coach
GOLETA VALLEY SOUTH LITTLE LEAGUE – Volunteer Coach
SANTA BARBARA DB CLUB – Member

Paul and his wife Marla currently live in Santa Barbara with their five kids, Frank, Ellison, Vince, Josephine and Santino.