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Gene Deering
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Direct: 805.879.9623
DRE #: 01450943

Gene Deering has specialized in the leasing and sales of all types of commercial property since 2004. Gene had previously worked for CB Richard Ellis in both Santa Barbara and Ventura Counties, where in 2005 he helped facilitate the sales and leasing of more than 270,000 square feet of office, industrial, and retail space with a total value of more than \$35 million while working with Paul Gamberdella. As a member of the Tuler/Gamberdella Team in 2006-2009 the Team completed 226 transactions valued at more than \$503 million.

An integral part of the Tuler/Gamberdella Team, Gene is involved in a high volume of diverse transactions. This exposure combined with his background in economics positions Gene as an invaluable source for market conditions, trend analysis, and accurate property valuation that enable his clients to make the most informed business decisions. Gene's understandings of the nuances of financial analysis allow his clients to view concise, intuitive market breakdowns.

Bob Tuler, Paul Gamberdella, Brian Johnson and Gene Deering of Radius Group continually keep their clients up to date on market conditions with the publication of their quarterly newsletter. This newsletter has quickly become the gold standard for market vacancy, trends, and predictions in the South Santa Barbara County Marketplace.

Gene's market knowledge coupled with his industry experience has proved valuable when collaborating with both tenants and landlords; providing unsurpassed customer service in lease negotiation, relocation, expansion and facility selection. Gene Deering's high level of character and commitment to excellence ensures continued success for his clients.

TULER/GAMBERDELLA TEAM PERFORMANCE RECORD

Year	Square Feet	Sales/Leasing Volume
• 2009	365,000	\$52 Million
• 2008	370,000	\$58 Million
• 2007	645,000	\$111 Million
• 2006	1,200,000	\$243 Million



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TULER/GAMBERDELLA TEAM RECENT HIGHLIGHT SALES:

- 1-71 S. Los Carneros, Goleta (208,200 SF): \$53 Million
- 6900 Devereux Way, Goleta (169,769 SF): \$27.5 Million
- 820 State Street, Santa Barbara (64,979 SF): \$25.1 Million
- 6410-6460 Via Real, Carpinteria (86,000 SF): \$20.1 Million
- 75 Coromar, Goleta (120,000 SF): \$19 Million
- 104 W. Anapamu Street, Santa Barbara (40,300 SF): \$13.5 Million
- 34 W. Victoria Street, Santa Barbara (20,900 SF)

TULER/GAMBERDELLA TEAM RECENT HIGHLIGHT LEASES:

- 6303-6307 Carpinteria Avenue, Carpinteria: 88,200 Square Feet of Office Space (CKE Restaurants)
- 6368 Cortona Drive, Goleta: 51,000 Square Feet of Office Space (Occam Networks)
- 6155 Carpinteria Avenue, Carpinteria: 47,600 Square Foot Industrial Building (S&S Seeds)
- 1. S Los Carneros Road, Goleta : 39,000 Square Feet of Office Space (Allergan)
- 6775 Hollister Avenue, Goleta : 39,000 Square Feet of R&D Space (Safe Laboratories)
- 928 State Street, Santa Barbara: 19,000 Square Feet of Retail Space (Apple Computer)
- 6410 - 6460 Via Real, Carpinteria; 48,500 Square Feet of Office Space (Lynda.com)
- 6550 Hollister Avenue, Goleta; 39,875 Square Feet of Office Space

EXPERIENCE

RADIUS GROUP COMMERCIAL REAL ESTATE, Santa Barbara, 2006 to Present
CB RICHARD ELLIS, Santa Barbara - Ventura, 2004 to 2006

EDUCATION

University California Santa Barbara, Bachelor of Arts

- Major: Business Economics
- Minor: Sports Management

California Real Estate Brokers License 2005

Real Estate Academic Initiative at Harvard University - 2005 Conference

California Real Estate Sales License 2004

CB Investment Analysis, November 2005



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DEERING CLIENTS REPRESENTED

Guess Inc.	Gheza Group, Design Studio
Better Business Bureau	Master Medical Supply
Green Hills Software	Blasland, Bouck & Lee
Robert Half International	QualTek Molecular Laboratories
Matrix Oil	The Territory Ahead
Transphorm Inc.	Carbon Sciences, Inc.
R.R. Donnelly & Sons Company	STAR, Inc.
Lindamood-Bell Learning Processes	Channel Industries
Kenneth Cohen	LCOGT

OUTSIDE INTERESTS/VOLUNTEER ACTIVITIES

Board of Directors - Santa Barbara Athletic Roundtable	UCSB Intercollegiate Soccer Team Business Economics Association
Board of Directors – Semana Nautica	Santa Ynez Valley Soccer Camp – Coach
UCSB Soccer Camp – Volunteer Coach	Surfrider Foundation - Member
Boston Marathon 2007 (2:57)	UCSB Alumni Association
Santa Barbara Triathlon 2006 (1st Place Relay Team)	
Orphanage Construction (Colima, Mexico)	
Three Year UCSB Scholar Athlete Award Winner	