



205 E. Carrillo Street, Suite 100 | Santa Barbara, CA | 93101
tel: 805.965.5500 | fax: 805.965.5300 | www.radiusgroup.com



Daniel McGregor

dmcgregor@radiusgroup.com

Direct: 805.879.9626

DRE #: 01482600

Daniel McGregor is a member of the Steve Golis Apartment Sales Team where he specializes in analyzing multi-unit investments in Ventura and Santa Barbara and representing buyers and sellers in the purchase and sales of these properties. Before joining Radius Group, Daniel was a successful residential agent at Remax Gold Coast Realtors in Ventura. Daniel graduated from UCSB in 2001 with a degree in Communications and has been a licensed CA real estate broker since 2005.

QUALIFICATIONS

Outstanding communication, presentation, and sales skills.

Strong ability in personnel interviewing, training, and motivating. Skilled in organization and office procedures. Ability to achieve immediate and long-term goals and meet operational deadlines.

EXPERIENCE

Radius Group Commercial Real Estate, Santa Barbara, CA Present

Broker Associate-Multi Family Investments

- Member of the Golis Apartment Sales Team
- Specializing in the analysis of multi family investments in Ventura and Santa Barbara County.
- Representing buyers and sellers in the purchase and sales of multi family assets.
- Expanded customer base through a variety of effective sales techniques.

Remax Gold Coast Realtors, Ventura, CA 2004-2007

Broker Associate-Residential Sales

- Drafted and negotiated sales and purchase contracts
- 25 deals closed in first 2 years, member of Remax 100 Club (min \$100k in commissions in a year)
- Strong rapport with clients, resulting in numerous referrals
- Planned successful marketing and advertising strategies targeting and developing new clients.



Daniel McGregor
dmcgregor@radiusgroup.com
Direct: 805.879.9626
DRE #: 01482600

205 E. Carrillo Street, Suite 100 | Santa Barbara, CA | 93101
tel: 805.965.5500 | fax: 805.965.5300 | www.radiusgroup.com

Bank of America, Santa Barbara, CA

2002-2004

Personal Banker/Residential Loan Officer

- Solicit and originate mortgage loans for new home purchase, refinancing and home equity lines.
- Customize loan programs tailored to meet the financial needs of individual clients. Review credit reports, analyze income statements and perform underwriting of income versus debt and combined asset worth.
- Ensure timely closing of loans by maintaining constant communication throughout the entire loan process amongst borrower, appraiser, loan company, title company and realtor.
- For refinance, calculate current loan and financial status versus savings at completion of loan. Provide advice on further financial savings available through debt consolidation.
- Experienced in promoting bank products, including IRAs, mutual funds, CD's and money market accounts.

EDUCATION

University California Santa Barbara, Bachelor of Arts

Class of 2001

Major: Communications

Minor: Global Studies

- California Real Estate Brokers License
- Currently in the process of receiving brokers licenses for Oregon and Washington state

COMMUNITY INVOLVEMENT

- Carpinteria Morning Rotary, Program Chair
- Carpinteria Chamber of Commerce, Ambassador Chair