

Gamberdella excels in commercial real estate

Paul Gamberdella, 38, joined Radius Group in 2006 after serving as a vice president with the Santa Barbara office of CB Richard Ellis.

During the past eight years, Gamberdella has been involved in commercial real estate sales and lease transactions valued at more than \$300 million in total consideration. In 2006, Gamberdella helped to negotiate the sale or lease of 763,000 square feet valued at \$143 million. Prior to joining CB Richard Ellis in 1999, Gamberdella was a sales executive for Avistar Systems in Palo Alto. Before that, he was a sales executive for Stanford University Marketing and Corporate Sponsorship. Gamberdella specializes in office, research and development and industrial properties, with clients including DuPont Corp., Nusil Technology, Veeco Instruments, Federal Express and Santa Barbara Harley Davidson.

Gamberdella earned a bachelor's from California Polytechnic State University, San Luis Obispo and a master's in busi-

ness administration from the University of San Diego.

What was your first job?

"Dreyer's Ice Cream warehouse. I had to wear an arctic suit, the warehouse was 20 degrees below zero, and it was 85 degrees on the loading dock. My body didn't know whether to shiver or sweat."

What are the next three movies you're getting on Netflix or are going to watch?

"I have four kids under 7 so I'm sure the next three will be 'High School Musical,' 'High School Musical' and 'High School Musical.'"

What is your favorite vacation getaway?

"Anywhere with sun, sand, good golf and reliable babysitting."

Do you have a role model? Who and why?

"My father [Frank] and my older brother [Marc.] They are self-made men, who put family first, have earned the respect of their peers and always remember where they came from."



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